



<b>Agile EQ on Catalyst</b>	10	50 (includes fundamentals of DiSC)	<ul style="list-style-type: none"> <li>• Fundamentals – Your DiSC style</li> <li>• Agile EQ – Your EQ strengths, beyond your comfort zone, develop your EQ</li> <li>• Personalised style index</li> </ul>	(See Agile EQ below)
<b>Management on Catalyst</b>	10	51 (includes fundamentals of DiSC)	<ul style="list-style-type: none"> <li>• Fundamentals – Your DiSC style</li> <li>• Management – Your management style, direct and delegate, motivation, develop talent, manage up</li> </ul>	(See management below)
<b>Workplace</b>	15	20	<ul style="list-style-type: none"> <li>• Discover your DiSC® Style (this is all about the respondent)</li> <li>• Understand other styles</li> <li>• Build more effective relationships by developing strategies to work more effectively with others</li> </ul>	<b>If you need to:</b> <ul style="list-style-type: none"> <li>• Develop a team</li> <li>• Enhance team cohesiveness</li> <li>• Improve workplace relationships</li> <li>• Help individuals communicate better</li> <li>• Resolve conflict and mediation</li> </ul>
<b>Agile EQ</b>	25	26	<p>There are three sections:</p> <ul style="list-style-type: none"> <li>• Discover your DiSC® Style</li> <li>• Recognise EQ mindsets and your EQ strengths</li> <li>• Act to adopt other EQ mindsets to reach more appropriate responses with an action planning page</li> </ul>	<b>If you need to:</b> <ul style="list-style-type: none"> <li>• Help individuals become more ‘agile’</li> <li>• Increase emotional intelligence</li> <li>• Help people stretch out of their ‘mindset’ comfort zones</li> <li>• Create a thriving agile culture</li> </ul>

<b>Productive Conflict</b>	20	22	<p>There are three sections:</p> <ul style="list-style-type: none"> <li>• Discover your DiSC® Style in conflict</li> <li>• Understand destructive responses in conflict</li> <li>• Changing your responses with an action planning page</li> </ul>	<p><b>If you need to:</b></p> <ul style="list-style-type: none"> <li>• Curb destructive conflict behaviours</li> <li>• Improve self-awareness around conflict behaviours and encourage and develop helpful conflict behaviours</li> <li>• Enable people to master useful conflict behaviours</li> </ul>
<b>Management</b>	25	27	<p>There are five sections to this profile:</p> <ul style="list-style-type: none"> <li>• Discover your DiSC® Style and strengths and challenges as a manager</li> <li>• How to direct and delegate to each of the four styles</li> <li>• How to motivate each of the four styles</li> <li>• How to develop each of the four styles</li> <li>• How to work with your own manager</li> </ul>	<p><b>If you need to:</b></p> <ul style="list-style-type: none"> <li>• Help people to manage individuals in their team more effectively (irrespective of whether they are called a 'manager')</li> <li>• Help people become more effective in the areas of directing and delegating to others, motivating, developing others and working with their own manager effectively</li> </ul>
<b>Sales</b>	25	23	<p>There are five sections to this profile:</p> <ul style="list-style-type: none"> <li>• Discover your DiSC® Sales Style including your sales strengths and challenges</li> <li>• Recognising the DiSC buying styles</li> <li>• Understanding what drives customer buying styles</li> <li>• How to adapt your sales style to meet the needs of your customers</li> </ul>	<p><b>If you need to:</b></p> <ul style="list-style-type: none"> <li>• Help people become more effective at selling (irrespective of whether they are called a 'salesperson')</li> <li>• Help people increase connection and improve relationships with customers, prospects and stakeholders</li> </ul>

			<ul style="list-style-type: none"> <li>• Customer interaction mapping to help identify how they need to adapt to the needs of this customer</li> </ul>	
<b>Customer Interaction Map</b>	Free	2	<p>(A free one-page report exclusively for the Sales profile)</p> <ul style="list-style-type: none"> <li>• How to adapt your style to meet the needs of a specific customer</li> </ul> <p>(The respondent answers questions about a specific customer)</p>	<p><b>If you need to</b></p> <ul style="list-style-type: none"> <li>• Help a person who has completed their sales profile, identify strategies and tips for interacting with a specific customer, prospect or stakeholder</li> </ul>
<b>Work of Leaders</b>	25	23	<p>There are five sections in this profile:</p> <ul style="list-style-type: none"> <li>• Discover your DiSC® Style as a leader</li> <li>• How the process works (vision, alignment and execution)</li> <li>• Explores the three ‘drivers’ and 6 best practice behaviours for each part of the process</li> <li>• Your three strengths</li> <li>• Your three development areas</li> </ul>	<p><b>If you need to:</b></p> <ul style="list-style-type: none"> <li>• Help people (at any level) become more effective in the process of leadership</li> <li>• Provide clarity about the role of a leader (at any level) which is to create a vision, gain alignment, champion execution</li> <li>• Identify the person’s three strengths and three development areas in terms of leadership</li> </ul>
<b>Work of Leaders Group Report</b>	25	16	<p>The report provides group-level data on preferred behaviours based on leadership best practices. Identifies collective strengths and collective development areas. Supports the group in action planning</p>	<p><b>If you need to:</b></p> <ul style="list-style-type: none"> <li>• Help a group of leaders, senior strategic decision makers, HR and L and D professionals consider the collective strengths and collective development</li> </ul>

			This does NOT include the names of individual leaders.	<p>areas of the group and create an action plan for improvement</p> <p>This does NOT include the names of individual leaders.</p>
<b>Work of Leaders Facilitators Report</b>	25	34	<p>The report provides group-level data on preferred behaviours based on leadership best practices. Identifies collective strengths and collective development areas. Supports the group in action planning</p> <p>This DOES include the names of individual leaders.</p>	<p><b>If you need to:</b></p> <ul style="list-style-type: none"> <li>• Help a group of leaders, senior strategic decision makers, HR and L and D professionals consider the collective strengths and collective development areas of the group and create an action plan for improvement</li> </ul> <p>This is the same as the Work of leaders group report except that it DOES include the names of individual leaders.</p>
<b>Group Culture Report</b>	25	13	<p>There are six sections in this report:</p> <ul style="list-style-type: none"> <li>• Introduction</li> <li>• Your DiSC culture</li> <li>• The D culture</li> <li>• The i culture</li> <li>• The S culture</li> </ul>	<p><b>If you need to:</b></p> <ul style="list-style-type: none"> <li>• Help a group (either facilitated or not facilitated) to explore their culture based on their blend of styles.</li> <li>• Provide 'issues for them to consider' and help them to create an action plan</li> </ul>

			<ul style="list-style-type: none"> <li>• The C culture</li> </ul> <p>Pulling data from a number of Everything DiSC profiles, this report determines a group's DiSC culture by exploring its advantages and disadvantages, impact on group members, and influence on decision-making and risk-taking</p> <p>(Does NOT contain names of individuals contained in the report)</p>	
<b>Facilitator Report</b>	25	17	<p>There are seven sections in this report:</p> <ul style="list-style-type: none"> <li>• Your DiSC culture</li> <li>• The D culture</li> <li>• The i culture</li> <li>• The S culture</li> <li>• The C culture</li> <li>• Data Summary</li> <li>• Small group bonus page</li> </ul>	<p><b>If you need to:</b></p> <ul style="list-style-type: none"> <li>• Help a group (either facilitated or not facilitated) to explore their culture based on their blend of styles.</li> <li>• Provide 'issues for them to consider' and help them to create an action plan</li> </ul> <p>This is the same as the group culture report except for the fact that this one DOES include the names of individuals</p>

			<p>Pulling data from a number of Everything DiSC profiles, this report determines a group's DiSC culture by exploring its advantages and disadvantages, impact on group members, and influence on decision-making and risk-taking</p> <p>(Does contain names of individuals contained in the report)</p>	
<b>Comparison Report</b>	Free	10	<p>There are four sections in this report:</p> <ul style="list-style-type: none"> <li>• Refresher on the DiSC styles</li> <li>• How you and another person fit on the DiSC map</li> <li>• The 6 areas/continua that you most need to address</li> <li>• Reflection and Dialogue</li> </ul> <p>These <b>FREE</b> reports can be created from any two Everything DiSC® profile reports.</p> <p>You can have unlimited numbers of these free reports through EPIC. They can also be self-generated by clients in 'MyEverythingDiSC</p>	<p><b>if you need to:</b></p> <ul style="list-style-type: none"> <li>• Help two individuals to improve the way they work together by understanding their similarities and differences</li> <li>• Compare any two Everything DiSC profiles</li> <li>• Enhance a facilitated mediation session</li> </ul>
<b>Team View</b>	Free	Number of pages determined by number of participants	Shows each person's 'DiSC map' and dot (no shading or additional priorities shown)	<p><b>if you need to:</b></p> <p>Obtain a snapshot of all of the individual styles in a particular group</p>

				This can be particularly useful for your own reference when leading a training
--	--	--	--	--